EXHIBIT C

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- 1 sales realization role. He was now the government
- 2 customer team vice president. I did go to New
- 3 Jersey, I did talk to Jim, Jim did state that he was
- 4 interested.
- 5 And I came back from New Jersey and
- 6 informed Lisa that Jim agreed, he would like to have
- 7 you on the team and we're going to complete that
- 8 transaction as you requested.
- 9 Q It was your understanding that she was aware
- 10 that by switching she would end up getting less
- 11 compensation?
- 12 A There would be no way she could have missed
- 13 that, yes. That was why I counseled her, are you sure
- 14 that's what you want to do? Her job was in no
- 15 jeopardy whatsoever.
- Just to make that point, if anybody
- 17 would like to say that their job is in jeopardy, the
- 18 decision-making criteria was the performance
- 19 appraisal for fiscal 2000 was the benchmark. So if
- 20 you were ranked in the upper echelon, you could not
- 21 be affected.

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| 1 | Q Do you know if she was? |
| 2 | A Was she affected? |
| 3 | Q Do you know if she was in the upper echelon? |
| 4 | A I think you have a chart. I think you were |
| 5 | referring to it. I think she was. I think she was at |
| 6 | least in the top eight on my team. Maybe not top |
| 7 | eight in the whole customer team, but on my team she |
| 8 | was. |
| 9 | Just for the record, Jennifer |
| 10 | Mazzarello was never in jeopardy either in any |
| 11 | period of time that she was with us. |
| 12 | Q When Lisa Bryan left, who took over her job? |
| 13 | A It was really split up. It went to Ann |
| 14 | Macuch, M-A-C-U-C-H. But ultimately, it started to |
| 15 | get split into the individual teams. I'll give you an |
| 16 | example of what I mean. There was an oversight with |
| 17 | the relationship with the MWBEs that sat with Ann, the |
| 18 | actual day-to-day implementation sat with the optical |
| 19 | group or the switching group or the data group, |
| 20 | depending on what type of products we were selling. |
| 21 | And the individual who took over the assignment had |

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| 1 | Q Did you ever advise Jennifer Mazzarello that |
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| 2 | Ed Sanford said that he would consider her for an |
| 3 | account executive position and that she had experience |
| 4 | as a technical consultant? |
| 5 | A The answer is no. Ed Sanford and I talked |
| 6 | because the request of Jennifer was to have a path to |
| 7 | become an AE, that's what she wanted to be. She |
| 8 | lacked the general, technical depth to do that. The |
| 9 | most natural place for her to be an AE would be in |
| 10 | switching because she had been working the NEBS |
| 11 | compliancy issues, N-E-B-S. And mainly those dealt a |
| 12 | lot with switching. |
| 13 | So as I talked to Ed Sanford about |
| 14 | her as a possibility, he said she doesn't have the |
| 15 | technical depth, but if she got technical depth as a |
| 16 | TC and was successful, then she would be more |
| 17 | prepared for the job. That is not a promise, that |
| 18 | is not a commitment. |
| 19 | Q Is the technical consultant position a |
| 20 | promotion or a demotion from what she was before? |
| 21 | A It's neither. It's a lateral move. The |

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- 1 reason she was asked to do that was we had what was
- 2 known as a 5 and 5, it was an early retirement package
- 3 for people to accept that. When that came up, we had
- 4 a lot of experienced people specifically in switching.
- 5 We lost a good 75 percent of the switching technical
- 6 consultants. We had lost 75 percent of those TCs to
- 7 the retirement program. We needed somebody with some
- 8 switching background to go into those roles to fill
- 9 the holes. And in her case, it was also an ability to
- 10 get her career skills to where she could move to where
- 11 she wanted to be.
- 12 It is not a demotion. In fact, the
- 13 target incentives from my recollection were either
- 14 identical or they were higher than the TC. I
- 15 believe they were identical. It was not anything
- 16 other than a lateral to get her experience.
- 17 Q Who is Brian McMahon?
- 18 A I know a Brian McMahon but I don't know how
- 19 he qualifies here. He was a sales manager for the MCI
- 20 Worldcom team.

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21 O Worked for Lucent?

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- 1 response. You have to count that, that is part of
- 2 your compensation. And she said, well, I don't get
- 3 that much. And asked the question, how much did you
- 4 get in compensation? Whatever the number was was
- 5 about half of what it should have been and she even
- 6 stated that. And I said, is that before or after
- 7 taxes? And she said, after taxes. I said, you have
- 8 to tell me what it was before taxes because you
- 9 still have to pay taxes.
- 10 My point was, she was not very astute
- 11 from the financial side and she was very concerned
- 12 about money in this situation. And the TC job,
- 13 again, was the exact same or better targeting
- 14 incentive for compensation. It shouldn't have been
- 15 an issue. But never did we ask -- did I ask or
- 16 anyone else ask, how would you feel if you lost your
- 17 job.

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- 18 Q As of July 2001, do you know if there were
- 19 any plans in place to either terminate or lay her off?
- 20 A We had just come out of the early retirement
- 21 plan as a corporation, not enough people took the

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- 1 package so we needed to downsize further. We had made
- 2 those decisions and she was going to make it. She was
- 3 not going to be affected by the downsize.
- 4 Q Did either Jennifer Mazzarello or Lisa Bryan
- 5 ever discuss with you or make you aware that they were
- 6 of the belief that you were mistreating them in any
- 7 way as their supervisor?
- 8 A I wouldn't say in those terms whatsoever. I
- 9 will say that Lisa got highly emotional toward the end
- 10 of her stint with us. It was hard for me personally
- 11 to understand exactly what was going through her mind.
- There was an occasion to where we had
- 13 a transition meeting, it was an operations review
- 14 which is basically all the people for an
- 15 organization read out what they're doing and give
- 16 presentations. She was first, we went
- 17 alphabetically. Bryan came first. She got out a
- 18 few words and broke down crying and said, I can't do
- 19 this.

- We continued the meeting and picked
- 21 up the pieces. And later afterwards I tried to get